



IloT and Automation Partner Network



One Step Ahead

Become a Solution Partner with Weidmüller

As a system integrator, your customers look to you for specialized knowledge in sophisticated control systems and industrial automation. You want to stand out with solutions that deliver concrete ROI for manufacturers and processors by reducing costs, increasing production, using less energy and even lowering environmental impact.

Weidmüller's Certified IloT and Automation Partner Program is designed to enhance your capabilities and extend your reach so that your business can accelerate to meet the increasing pace of industrial automation demand.



Collaboration



Innovation



Trusted Partnership



Premium Support



Sustainability

Weidmüller Automation Expertise

Weidmüller is a leader in automation, software and industrial IoT along with customized solutions for mobility, clean energy and energy management. Look no further than Weidmüller for a range of industrial automation services and technology to help you deliver turnkey solutions:

Program Highlights

- Controls
- I/O systems
- Industrial ethernet
- Engineering and visualization tools
- Measuring and monitoring systems
- Industrial PCs/HMIs
- Remote access & cloud services
- Sensors
- Data acquisition, pre-processing, communication & analysis
- Energy management solutions
- Decentralized automation solutions
- Industrial analytics
- Industrial IoT
- PV solutions
- Wind solutions
- Mobility concepts

Weidmüller Certified IIoT and Automation Partner Program Requirements

- Annual purchase determined by partner level
- Complete certification training and onboarding
- Quarterly and annual business reviews
- Purchase orders through the Weidmüller eShop portal
- Incorporate Weidmüller logo & network graphic on website
- Supply end user or project information



Get Started Today!

- Step 1** Contact us to learn more about how you can become Weidmüller IIoT and Automation Partner Certified.
- Step 2** Review potential partner qualifications with the right mix of industry and technical expertise, along with a true commitment to a successful partnership.
- Step 3** *Enroll!* Enrolled partners receive onboarding and training in order to be fully certified; along with the tools and support needed for mutual success and growth.

Weidmüller Extends Your Capabilities

With Weidmüller by your side, you can expect:

White Glove Support — You get direct access to our Automation Solutions Network — Applied Solutions Engineers who bring an advanced level of consultation about products and solutions, including migration, technical discovery, validation, programming and more.

Productivity Tools — The Weidmüller Configurator is a software solution for selecting, configuring and ordering terminal rails and terminal rail components from the Weidmüller range as well as modified and assembled enclosures including hazardous location applications.

National Exposure — You become part of our global network of 31 sales companies, 60 offices and 5,300 employees – with ready access to experts.

World-class Training — Our Richmond, Va. location offers in-person intermediate to advance industrial connectivity and automation training through hands-on demonstrations and exercises, along with access to hundreds of on-demand training modules.

Collaboration. Innovation. Sustainability.

Becoming a Certified Weidmüller IIoT and Automation Partner means that you become more nimble, more productive and can take on more automation projects for escalating growth.

24 Hour Online Access — eShop convenience for order entry, stock availability, pricing and order status. Direct support representative assigned for additional support.

Project Collaboration — We provide the right products and conditions, winning projects together and making them successful and profitable.

Partner Listing — Each partner has featured placement priority on marketing materials, press releases and website promotion.

Demo Equipment — Partners may earn demonstration equipment through training and certification credits.

Joint Promotional Opportunities — Partners can co-brand materials for events, trade shows and digital marketing.

WorkPlace Solutions Offerings — Partner pricing and support are available for automated machines, hand tools and printer marking systems.

Most of all, we are here to HELP you WIN new projects & business!

Become a Solution Partner Today

When you partner with Weidmüller, you don't just adapt to change; you pioneer the future.

Contact your local Weidmüller sales representative or John Spence, Director of Sales at john.spence@weidmueller.com to learn more today.

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Weidmüller's IIoT & Automation Partner Network Program

Weidmüller