

Smart Industrial Connectivity: Electrification, automation, digitalization, electrical connection technology, electromobility, and renewable energies are the markets where Weidmüller excels.

As experienced specialists, we offer customers and partners worldwide products, solutions and services in the industrial environment of energy, signals and data. We are shaping the technological challenges of tomorrow and are constantly developing innovative, sustainable and useful solutions for the individual needs of our customers. Together, we set the standards in the field of industrial connectivity.

Your Role as Global Pricing Analyst

The Global Pricing Analyst plays a key role in supporting international commercial decision-making by ensuring a consistent pricing approach across global markets and transforming complex data into actionable insights that drive business performance. Working closely with cross-functional teams and stakeholders across different regions, this role contributes to the successful execution of global initiatives and helps strengthen pricing strategies aligned with the company's overall business objectives.

Key Responsibilities

- Support the international rollout of a standardized pricing methodology across our global sales organizations, focus on analyzing local data and information relevant for the rollout;
- Analysis, coordination, and implementation of pricing for globally operating customers / distribution partners;
- Alignment with the Headquarters Global Pricing Team, the Global Key Account Managers and the responsible stakeholders in the sales organizations;
- Analyze pricing performance, margin development, and customer profitability to support strategic business decisions.
- Maintain and optimize pricing structures, conditions, and discount frameworks within SAP systems.

- Ensure data accuracy and consistency of pricing-related information across ERP and CRM platforms.
- Support the implementation of pricing policies, governance standards, and process improvements across international markets.
- Collaborate with Sales, Finance, Product Management, and Marketing teams to evaluate pricing opportunities and business impacts.
- Support contract pricing management and ensure compliance with global pricing guidelines and approval processes.
- Support master data management activities related to pricing, customer hierarchies, and product portfolios.
- Develop and maintain dashboards, reports, and KPIs using SAP, Excel, and Power BI to provide actionable insights to stakeholders.
- Support contract pricing management and ensure compliance with global pricing guidelines and approval processes.
- Act as a key point of contact for pricing-related inquiries, providing guidance and expertise to regional sales organizations.

Key Qualifications, Experiences and Knowledge:

Must-have

- Analytical & structured thinking;
- Excel / Power BI proficiency;
- Very good English.

Core

- Communication & teamwork in global setup;
- Degree or equivalent pricing experience.

Nice-to-have

- ERP / CRM knowledge;
- Additional languages.

Personal Skills & Abilities Required:

- Bachelor's degree in Business Administration, Mathematics, or comparable qualification, or professional experience in a pricing environment;
- Confident use of MS applications, especially Excel and Power BI; basic knowledge of S/4HANA ERP / MS Dynamics CRM is an advantage;
- Very good command of English; additional language skills are an advantage;
- Strong analytical and conceptual skills, with a structured and detail-oriented way of working;
- Team-oriented with strong communication skills (especially in the context of an international team setup and globally distributed stakeholders).

What we offer

- Professional development: you will be part of an international team committed to support you to learn new skills and shape a career path that fits you, with access to various learning platforms;
- Onboarding & Integration: we ensure a smooth and efficient integration through a structured onboarding program, complemented by the ongoing support of a collaborative team;
- We prioritize your well-being: therefore we're granting access to high-quality healthcare services through our comprehensive private medical insurance;
- Meal tickets: we support your everyday routine with meal tickets to make your workdays a little easier and more enjoyable;
- Gifts for Special Occasions: Easter Holidays, Winter Holidays, 8th of March for our ladies colleagues;
- Flexibility: we support a healthy work-life balance by offering flexible arrangements tailored to your role and responsibilities;
- Bonuses: performance bonuses as a reward of your achievements and referral bonuses as a thank you for helping our team growth.

Meet us here: <https://www.weidmueller.ro/ro/index.jsp>