Industrial IoT and Automation Partner Network

A strong alliance for your benefit: outstanding portfolio meets trusted Solution Partners

Are you ready to revolutionize the way you approach your Industrial IoT and Automation projects?

Well, then let´s go together on this journey. With a combination of a comprehensive and best-in-class product portfolio and a network of competent Solution Partners. To tackle your use cases like reducing the energy consumption of your machines, better predicting your machine behaviour and minimizing downtime, or navigating to the right measures on Industrial Cyber Security.

We as Weidmüller support our customers and partners through the complete data journey. From data acquisition, via data pre-processing and control, data communication to data visualization and analysis. For this purpose, we offer a comprehensive portfolio consisting of hardware, software, cloud applications and the accompanying services. At the heart of our offering lies the suite of hardware solutions, including edge-PLCs, IoT Gateways, remote I/Os, and more, meticulously designed to meet the diverse industry needs.

Our Solution Partners are valued members of our Partner Network on Industrial IoT and Automation, an industry ecosystem combining the competences of 100+ Partners in Technology, Education and Solutions. Our Solution Partners are mainly system integrators, operating in different markets, sharing and complementing their competencies and experiences, providing a high-quality service. With the target to make your projects a success.

More information on our website:
www.weidmueller.com/partner-network

Expertise	**Tailored Solutions**	**End-to-End Support**	**Innovation**	**Peace of Mind**

1. **Expertise You Can Trust:**
   Our Solution Partners are professional system integrators with years of hands-on experience in deploying Industrial IoT and Automation solutions across various industries. They bring deep domain knowledge and technical skills to the project, ensuring optimal outcomes.

2. **Tailored Solutions:**
   We understand that no two projects are alike. Our partners work closely with you to understand your unique requirements and craft suitable, fit-for-purpose solutions that align perfectly with your goals and objectives.

3. **End-to-End Support:**
   From initial concept to post-deployment maintenance, our partners are by your side every step of the way. Whether you need assistance with installation, troubleshooting, or system upgrades, rest assured, we've got you covered.

4. **Continuous Innovation:**
   The world of Industrial IoT and Automation is ever-evolving. Our system integrators stay ahead of the curve by continuously exploring new technologies and methodologies to enhance the performance and capabilities of your systems.

5. **Peace of Mind:**
   With our Solution Partners, professionally and safely handling your project, you can focus on what you do best – driving innovation, increasing productivity, and staying competitive in today's dynamic market landscape.

Behind the Partner Network

We are continuously extending our Partner Network and let our industry ecosystem grow further.

You like to know more or find the right Solution Partner for your industry or application, nearby?

You can benefit from our global Partner Network. Reach out to us today to learn more about how our Solutions and Integrator Network can propel your projects to new heights!

We look forward to a dialog with you!

Your contact:
Armando Marcelo
Automation & IoT Partner Program Manager
armando.marcelo@weidmueller.com
Tel.: +33 (0) 6 85 12 75 44